# Urbanization in the developing world: Too early or too slow?

J. Vernon Henderson and Matthew A. Turner

J. Vernon Henderson is School Professor of Economic Geography, London School of Economics, London, United Kingdom. Henderson is also a Research Fellow of the Centre for Economic Policy Research. Matthew A. Turner is Professor of Economics, Brown University, Providence, Rhode Island. Turner is also Research Associate, National Bureau of Economic Research, Cambridge, Massachusetts, and Senior Research Fellow, Property and Environment Research Center, Bozeman, Montana. Both authors are Research Affiliates, International Growth Center, London, United Kingdom. Their email addresses are J.V.Henderson@lse.ac.uk and matthew turner@brown.edu.

Abstract: We describe patterns of urbanization in the developing world and the extent to which they differ from the developed world. We consider the extent to which urbanization in the developing world can be explained by conventional models of spatial equilibrium. Despite their relative poverty, developing world cities are relatively highly productive, and often provide good access to safe water, improved sanitation, schooling and inoculations. In some parts of the world, they are home to a surprisingly small number of factory workers and a surprisingly large number of farmers. Developing world cities seem to do less well at protecting their residents from lifestyle diseases and crime, their female residents from domestic violence and their children from illness. In thinking about these facts, we note that one strand of the literature focused on structural transformation has suggested that urbanization in the developing is occurring `too early', while another strand argues that urbanization is occurring `too slow' to be consistent with conventional models of spatial equilibrium. Despite many differences between developing and developed world cities, our new results combined with those in the literature suggest that models of spatial equilibrium can be adapted to be a useful guide to understanding the process of urbanization in the developing world. Most regions of the world seem fully urbanized. North America, Europe, Latin America and the Caribbean, and West Asia all have shares of the population living in urban areas over 68 percent, with most regions near 80 percent. They also have small annual growth rates in this share, all under 0.62 percent a year and most near 0.25 percent (UN 2018). East Asia still has rapid urbanization, but its population is now over 60 percent urbanized and should soon top 70 percent, as in more developed regions. North Africa is only just over 50 percent urban, but that number is stable with little further urbanization. The global frontier of rising urbanization is sub-Saharan Africa (urbanization rate of 40 percent, annual growth rate of 1.4 percent), South Asia (urbanization rate of 36 percent, annual growth rate of 1.3 percent). Urbanization in these regions, and in sub-Saharan Africa in particular, will be the focus of much of our attention.

To understand the forces driving urbanization in developing countries, we begin by documenting key patterns and puzzles about urbanization and population density that have emerged in the literature. The classic economic model of urbanization is a story of technological change and structural transformation. Over generational time scales, people move from rural farms to urban factories in response to higher productivity in cities (for a review of this literature, see Desmet and Henderson 2015). East Asia and regions that urbanized prior to the late 20<sup>th</sup> century seem to follow this path. However, sub-Saharan Africa is different. There, many countries are urbanizing "early"—that is, urbanizing at levels of per capita income generally far lower than when previous regions urbanized. Moreover, many cities in sub-Saharan Africa are growing without the expected increase in manufacturing or decline in agriculture. Perhaps related, there are also many more farmers living in urban areas in sub-Saharan Africa than we would predict from observing cities in other places and times. For a review on sub-Saharan Africa urbanization see Henderson and Kriticos (2018).

Then, we offer evidence about costs and benefits of living in urban and rural areas in developing countries. In the first part of the paper we rely on the dual sector model and its division into urban and rural. However, in the presentation of facts about costs and benefits, as in models in the modern literature (e.g., Michaels, Rauch and Redding, 2012), we treat space as a continuum. We explore how various outcomes change with population density estimated at the level of a global grid of one-kilometer squares, using the Global Human Settlements Layer [GHSL] data. We show that significant fractions of the urban population in developing countries live at densities that are practically non-existent in the developed world. This suggests that the impacts of such densities can only be studied by looking at the developing world.

For data on a variety of outcomes, we use three geocoded surveys: the World Bank Living Standards and Measurement Survey [LSMS] for data on income and wages; the Demographic and Health Surveys [DHS] for data on a variety of urban amenities; and the Afrobarometer surveys for data on crime. We find that the high densities of developing world cities, in Africa and South Asia in particular, are associated with many benefits, including higher incomes, and access to electricity, clean water and inoculations. However, they also entail costs, including higher incidence of lifestyle diseases, poorer child health outcomes and greater exposure to crime.

Finally, we turn to a discussion of spatial equilibrium and of the differences between rural and urban life that inform the rational choice of location. The classic Roback (1982) model of spatial equilibrium suggests that people will move between rural and urban locations until they have equalized utility of living in the two areas. However, our results tend to confirm earlier findings that incomes and wages are far higher in urban than in rural areas of developing countries (for earlier work, useful starting points are Gollin, Lagakos, and Waugh 2013; Chauvin, Glaeser, Ma and Tobio 2017). We also find as in earlier

work that many urban amenities in rapidly urbanizing countries dominate those in rural areas (for example, see Gollin, Kirchberger and Lagakos 2017). Utility levels seem higher in cities. To account for this, the classic model of spatial equilibrium has been modified in various ways. For example, structural modelling now incorporates moving costs or affinities for particular locations (e.g., Tombe and Zhu 2019, Balboni 2019, Bryan and Morten 2019). Perhaps people are so attached to rural locations, or the rural-to-urban move is so costly, that the large apparent benefits of urban life are still not large enough? However, it still could be that certain negative aspects of urban living may play a larger role in people's decision-making than previously recognized.

Much remains to be understood about how the drivers of urbanization in sub-Saharan Africa and other developing countries differ from the classic model of rural migrants heading for urban manufacturing jobs. But looking at the urban/rural gaps in income and amenities, we ask whether the true puzzle is not whether urbanization is happening too early, but rather, why it is not happening even faster.

### Some Distinctive Patterns of Urbanization in Developing Countries

### Early Urbanization?

Many low-income countries today are urbanizing "early," at historically low levels of income, with the prime examples being countries in sub-Saharan Africa (Lall et al. 2017; Bryan, Glaeser, and Tsivanidis 2019). The nations of sub-Saharan Africa surpassed 40 percent urban share in 2010 at a GDP per capita of \$1,481. For comparison, Latin America passed the 40 percent mark in 1950 at a GDP per capita of \$2,500, while East Asia surpassed a 40 percent urban share in 2000 at a per capita GDP of \$5,451.<sup>1</sup> For reference, in 1900, per capita in Western Europe was at least twice that of sub-Saharan Africa today.

Why might urbanizing while poor matter? Early urbanization poses enormous challenges in governance. Poor countries cannot afford ideal investments required to deal with the negative externalities of dense cities and, with rapid urbanization, are always playing a game of catch-up. Clustering of employment requires expensive transportation infrastructure to allow large numbers of workers to reach firms in city centers or peripheral industrial and commercial zones, and also to allow firms to get their goods to markets (Fujita and Ogawa 1982; Heblich, Redding, and Sturm 2018; Akbar et al. 2019; Tsivanidis 2019). The sewer systems and safe water supplies required to improve health and reduce mortality from disease (Kappner 2019) at high population densities are also expensive.

The problem goes beyond a simple lack of funds. Cities require institutions to collect taxes, keep order and govern land. It is natural to suspect that the institutions and state capacity in these newly urbanizing areas reflect the lower income and education of the population.

### What is Driving Developing Country Urbanization?

The classic dual sector model of urbanization predicts that urban populations arise as farmers move to cities to work in factories making manufactured goods. Countries like Brazil and Argentina each had about 30 percent of GDP in manufacturing in 1980 even as urbanization was starting to slow, while China

<sup>&</sup>lt;sup>1</sup> All GDP numbers here are expressed in 1990 dollars at the purchasing power parity exchange rate, based on Bolt, Timmer, and van Zanden (2014). In 2010, the comparable number for South and South East Asia was \$3,537 with South Asia still well under 40 percent urbanized today and South East Asia only having passed that mark about 2005.

was over 40 percent in 1980 as urbanization was taking off (World Development Indicators 2018). Table 1 shows regional patterns for 1990 onwards where we have a large enough sample of countries reporting data for all listed years. As of 2017, East Asia has 27 percent of GDP from manufacturing, China about 29 percent and South East Asia 22 percent. East and South East Asia maintained high manufacturing shares over the whole 1990 to 2017 time period. Latin America's manufacturing share started at over 20 percent in 1990 and declined to just over 15 percent.

In contrast, the 33 countries of sub-Saharan Africa that our data describe (excluding South Africa) have the lowest regional share of manufacturing worldwide in 1990, a share that has only declined over time. While other regions have experienced declines in manufacturing share, they tend to be countries with high income levels that are deindustrializing in favour of traded services. In general, most of sub-Saharan Africa has never had a developed manufacturing sector beyond production of traditional goods for within country consumption.

In short, sub-Saharan Africa, and parts of South Asia, have relatively few manufacturing employees and their numbers are growing slowly. What is driving urbanization in these regions? We consider several possibilities but there is no agreed upon answer.

One possibility is that the current wave of developing country urbanization is being led by consumption opportunities, including urban amenities, rather than production. A literature on "consumer cities" began with Glaeser, Kolko and Saiz (2001) and was extended to developing countries by Gollin, Jedwab and Vollrath (2016). The latter paper demonstrates that in Asia and Latin America there is a strong positive correlation between urban share and the GDP share of manufacturing and services. However, no such correlation exists in Africa and the Middle East. They conclude that urbanization in sub-Saharan Africa and the Middle East is driven by rents from natural resource exports, which they conjecture are distributed in cities. Such rents then can fund civil servants and urban services, as well generate demand for urban private services. Also one may draw a connection between natural resources rents and low manufacturing, based on the argument that revenues from natural resource exports affect exchange rates and wage costs, crowding out manufacturing and its technological spillover benefits (Sachs and Warner 2001; Ismail 2010; Alcott and Keniston 2017).

Henderson and Kriticos (2018) re-examine the consumer city argument. While they confirm the finding that urbanization in sub-Saharan Africa is not correlated with the manufacturing and services share of GDP, they find natural resource rent increases are also not associated with increased urbanization in Latin America and sub-Saharan Africa. More generally countries without natural resource rents are urbanizing too. Simply put, variation in urbanization within sub-Saharan Africa is not well explained by GDP shares in manufacturing, services and resource extraction. Perhaps future research will find that the lack of definitive patterns reflects measurement error or outliers in data from sub-Saharan Africa. But if urbanization in sub-Saharan Africa is not a consequence of traditional structural transformation and is not well related to natural resource rents, then what are other possibilities?

Perhaps urbanization in Africa is not so much about the benefits of urban density in Africa, but more a consequence of especially low rural productivity and offerings of services. Agricultural productivity in Africa is low by global standards, reflecting low irrigation rates, low fertilizer usage, and an attachment to old seed technologies (Ray et al. 2012; Sanchez 2010). Cereal yields in sub-Saharan Africa are half those of South Asia which in turn are half those of those of high-income countries and well below East Asia and Latin America (Henderson and Kriticos, 2018). Low rural productivity helps to explain why urban incomes are comparatively so much higher than rural incomes in Africa, conditional on education, age, gender and the like (Henderson, Kriticos, and Nigmatulina 2019).

A seeming oddity is that sub-Saharan cities house a surprising number of farmers, as shown in Table 2. Table 2 reports for a set of 12 countries with a total population of 220 million for which there is relevant data in the Integrated Public Use Microdata Series (IPUMS). The first row shows for different spatial entities the fraction workers who report the industry in which they primarily work as agriculture, while row 2 does the same for manufacturing. Thus, for example, in row 2 and column 2 less than 2 percent of workers living in rural areas report the main industry in which they work as being manufacturing. In the columns 1 and 2, we report these fractions for all workers living in census defined urban versus rural areas. The remaining columns isolate the primate (largest) cities in each country, and then those in the top 25 percent by size within each country (excluding the primate), those in the 25-50 percent, 50-75 percent and the bottom 50 percent by city size. The share of agriculture in city employment by city size type ranges from 9 to 41 percent, and averages 20.5 percent. In fact, in the bottom 75 percent of cities by size, the share of agriculture in urban employment averages 40 percent in this sample. In contrast, in Brazil, India and Malaysia, shares of urban farmers are all under 7.5 percent. Table 2 also shows that in these sub-Saharan African countries, 88 percent of rural sector employment is in farming. This is far higher than other countries, where rural services, construction and even manufacturing employment are more important. Finally note the especially small manufacturing share in smaller cities and towns. Most likely, any manufacturing in these places is traditional food processing, non-metallic minerals, locally made furniture, weaving and the like for local consumption.

The table tells us African cities are home to a substantial number of farmers. Why do farmers move to cities, and by inference commute out to farms? One answer may be better access to amenities and public services, as well as consumer services. This in turn may be related to the absence of almost anything but farming in rural areas, which may also reflect a lack of rural infrastructure and institutions. Another answer may be the better employment opportunities in cities for other family members, both in terms of hours worked and the diversity of occupations available (Henderson, et al 2019). Moreover, those large number of urban residents who report their primary occupation as farming may also work in the off season in other occupations.

Apart from so many farmers livings in cities, there is a literature suggesting that Africa may bypass the development of modern manufacturing. The papers in Newfarmer, Page and Tarp (2018) suggest that African development may rely more on tourism and aspects of information technologies, as well as work related to farming such as food processing and horticulture. Henderson and Kriticos (2018) show for a sample of 5 countries that tradable urban services, like finance, are growing at extraordinary rates, albeit from a very low base. With this said, evidence for the current level and trajectories of urban employment by sector is fragmentary. Understanding how sub-Saharan Africa is urbanizing remains a subject of debate, and one that would benefit from more and better data.

### Density and Population

Up to this point, our discussion has used definitions of "urban" that are based on host-country specific definitions and implemented using data that may also vary qualitatively from country to country. Unsurprisingly, these definitions are not consistent across countries and may involve subjective assessments like whether an area has certain public facilities, administrative responsibilities, or has a central economic core. Moreover, the extent of metropolitan areas is typically based on the boundaries of country-specific administrative units (like counties in a US context). In some cases, national definitions, especially for capital cities, have tended to severely restrict official urban area size on the basis of historical criteria like a defined national capital zone (e.g., Jakarta).

One way to avoid such classification problems is to focus instead on population density. Density can be used to define urban areas based on density cut-off points as for example in the Global Human Settlement data Settlement ((GHS-SMOD L1). However rather than use arbitrary cut-off points and, as noted above, to be consistent with modern modelling, we treat space as a continuum of densities. This is also in line with evidence for developing counties that agglomeration economies arise from density rather than absolute labor market size (Chauvin et al. 2017; Combes et al. 2019; Quintero and Roberts 2018; and Henderson et al 2019).

What data sets give us finally gridded densities? Perhaps the best-known is the Gridded Population of the World version 4 (GPWv4; CIESIN 2017), which uses population data for country-specific administrative or enumeration units used in their census. GPW sets up the world in grid cells of (approximately) one kilometer. However, GPW has to map the census unit data into these grid squares, where census enumeration units may be larger or smaller than these grid cells. The census units for which data are released may be quite large administrative units such as a county or even province. In these cases, GPW prorates enumeration unit population to grid cells by assuming population is spread uniformly over each reported unit. While high-income countries like the USA often release population data on a fine spatial scale, that is not the case in developing countries. For example, of the 12.9 million polygon-shaped administrative units that form the basis for population estimates in the global GPW, only 2.4 million are from outside the United States.

Rather than use the GPW, we use the European Union's Global Human Settlements population layer (GHS-POP; Schiavina et al. 2019; Freire et al. 2016). The GHSL still allocates GPWv4 population estimates across one-kilometer grids, but instead of assuming that population is evenly distributed across a polygon-shaped enumeration area, it allocates people according to the spatial distribution of the footprint of built cover within each area. "Built cover" is based on the EU's specific processing of Landsat data 30-meter resolution satellite data circa 2015 (Corbane et al. 2018, 2019).<sup>2</sup> In the rare cases where there is no built cover in an enumeration polygon, it reverts to the GPWv4 estimates. More information about the GHS data can be found in Florczyk et al. (2019).<sup>3</sup>

Based on these data, we present information about population density per square kilometre for grid squares whose size is 1 square kilometre at the equator. We compare Europe, North America, sub-

<sup>&</sup>lt;sup>2</sup> Landscan data is an alternative source of gridded population data. These data rely on a proprietary algorithm to construct population estimates based on higher resolution satellite imagery than Landsat and information on airports and rails (see Rose and Bright, 2014). The algorithm is not publicly documented and changes from year to year. Moreover, the estimates are for ambient population averaged throughout the day, whereas GHS-POP for the night-time (residential) population. We choose the GHS data because it is consistently defined over time and the algorithm is public. One issue concerns how all these data sets deal with the vast number of grid squares with very low or 0 population worldwide. The GHSL, Landscan and GPW handle the problem very differently. However, for the densities we look at our purposes (say, above 8 people per sq km), based on other work in progress, the distributions are quite close.

<sup>&</sup>lt;sup>3</sup>As noted in the text, the GHS Settlement Model (GHS-SMOD L1) also attempts to define city status based on density and population cut-offs. Starting from gridded population data, "cities" are defined as sets of contiguous 1 km grid cells having density over 1500 people and summing to over 50,000 people. The settlement model also constructs "towns" and suburbs," defined as sets of contiguous pixels with density and size thresholds of 300 people per square km and 5000 in total. This approach has the advantage of avoiding administrative boundaries for classifying urban areas, but it also seems arbitrary. For example, it would be hard to argue that an agglomeration of people satisfying such a definition would accurately describe the actual labor market or commuting zone of a city. Indeed appropriate density cut-offs would probably vary by country and region of the world. Thus, our discussion in the text focuses only on density and ignores the definitions that would emerge from using these population cut-offs.

Saharan Africa, Latin America, and South Asia. We pool East and Southeast Asia together to improve the legibility of our figures.

In Figure 1a we graph the cumulated share of population by density. Clearly, North America and then Europe have the highest accumulated shares of population at low densities. In America and Europe less than 10 percent of the population lives at densities above 10,000 people/square kilometre. Sub-Saharan Africa and East and South East Asia have that lowest accumulated shares at low density, or equivalently, the highest degree of density inequality. In sub-Saharan Africa and in East and Southeast Asia 30-40 percent of the population lives at densities above the 10,000 threshold, while for Latin America and South Asia, it is about 20 percent.

To improve legibility, our graphs stop at 20,000 people/square kilometre. In Southeast and East Asia, 18-20 percent of the population lives at densities above 20,000/square kilometre. In the developed world, the proportion of people living at such densities is tiny. For the purpose of understanding density and its implications, the developed world probably cannot teach us much about the very high densities experienced by a significant portion of the developing world's population.

Figure 1b graphs the corresponding cumulated share of population by area. It shows only the 3 percent of regional area that is most densely populated. Looking at the y-axis in this figure, we see that about 25 percent of the population of South and South East Asia occupy the 97 percent of regional area that is the least densely populated, while in other regions that population share is small especially in North America and Europe, so almost everyone lives on less than 3% of the land area. The more widespread occupation of land in South and South-East Asia reflects two factors: 1) a larger fraction of Asian land employed in labor-intensive agriculture; and 2) in much of Asia there is a relatively high ratio of national population to land area, forcing use of a greater proportion of land. But even in South and South East Asia, there is still a lot of room for people to live at lower density: just 25 percent of the population occupies 97 percent of the land area.

Combining the results of the two parts of the figure, we note that North Americans live at relatively low densities but are endowed with a large land area, so most land is very sparsely populated. In contrast, many Africans live at high densities as we saw in Figure 1a, while in Figure 1b most land is also sparsely populated. There are many other factors apart from regional land availability per person determining the patterns of population density and land use that we see in Figures 1a and b.

Figure 2 describes the relationship between city size and urban population density, but with a common geographic measure of a "city." To construct Figure 2, we use the 657 cities described by the UN World Cities data. These are cities that housed more than 300,000 people at any time between 1950-2010. For each city, the UN World Cities data reports the latitude and longitude of the center of the city. We draw a 50 kilometer radius around each such centroid and sum the population in the gridded population squares within in this disc. To measure population density for these cities, we calculate the person-weighted density of grid cells within each city's disc. Figure 2 presents local polynomial regressions of the relationship between city population and density by region.

In most regions of the world, higher densities are associated with larger city populations. This pattern is clear in North America. However, in Africa the relationship is weak. For most regions of the world, mean population density in the 50-kilometer disk rises quickly with total population above about 450,000, although in North America the take-off point is near 750,000. Africa differs. Below 450,000 and above about 2 million, African cities have higher densities than in other regions. As city sizes then increase in Africa, density rises relatively slowly.

# **Evidence on How Living Conditions in Developing Countries Vary Across Density**

When studying the agglomeration economies and diseconomies, with a typical focus on cities, researchers employ different scale measures such as total city employment or population or a measure of density. When looking at total city population, the researcher is largely constrained to accept an administrative or other boundary of a urban area, which then makes an implicit assumption that any resulting agglomeration economies operate uniformly within that boundary. Here, we will instead consider how a variety of outcomes vary continuously with population density. This not only allows for within urban area variation, but treats space as a continuum, as in Michaels et al. (2012) or Desmet and Rappaport (2017).

Our empirical methodology is straightforward. To learn more about how peoples' lives change with population density, we measure density using the Global Human Settlements data described in the previous section. For measures of outcomes, we turn to three sources noted in the introduction: the Living Standards and Measurement Survey for data on income and wages in 6 sub-Saharan African countries; the Demographic and Health Surveys for data on female outcomes, child outcomes, infant mortality, household utilities, schooling, and adult lifestyle outcomes for 40 countries in Latin America, South East Asia, sub-Saharan Africa and South Asia with a focus on the last two regions, generally conducted from 2010-2016; and Afrobarometer for data on crime in 24 sub-Saharan African countries. Details on the DHS and Afrobarometer are in Henderson, Liu, Peng and Storeygard (2020). As is common, these surveys use a "cluster" approach of questioning randomly selected people near a smaller number of randomly selected `cluster' points, and assign all such respondents the location of the cluster.<sup>4</sup> With our gridded data, we can draw a five-kilometer disc around surrounding each cluster, and in this way we can match geocoded individual-level surveys to population density. Thus, we are able to examine how survey responses describing income, health, education, public health and public goods vary with nearby density in a large sample of developing world countries.<sup>5</sup>

To illustrate our results, we focus on figures constructed using the "binscatter" methodology described in Cattaneo, Crump, Farrel and Feng (2019). In our figures, we show the outcome for an (endogenous)

<sup>&</sup>lt;sup>4</sup> For the Afrobarometer and LSMS, clusters are generally located at the centroid of a small administrative unit, such as the finest census enumeration unit. To protect respondent privacy, DHS clusters are displaced by up to 2 kilometers for urban respondents and up to 5 kilometers for rural respondents. This introduces some error into the respondent relevant measure of population density. We truncate respondents in 5 km radii with population densities less than 7.4 people per square kilometre, because we are suspicious of the accuracy of GHSL estimates at low population densities. We also observe dramatically wider confidence bands around non-linear regressions of outcomes on log density below this threshold.

<sup>&</sup>lt;sup>5</sup> Our approach is conceptually similar to that of Gollin, et al (2017), who look at the relationship between various outcomes reported by the DHS and population density in an area around clustered survey respondents. They find that survey respondents living at the 80<sup>th</sup> or 90<sup>th</sup> percentile of the set of DHS cluster densities typically have better amenities than those for people living at the 20<sup>th</sup> or 10<sup>th</sup> percentile. These results are interesting and important, but somewhat difficult to interpret. As we saw earlier in Figures 1a and 1b, population is highly concentrated into very small, very dense regions in sub-Saharan Africa and South and South East Asia. The 80th or even 90<sup>th</sup> percentile of DHS clusters by density is not very dense, especially given the enormous rural over-sampling in the DHS. Implicitly, the Gollin et al. methodology is telling us about the distribution of amenities across places, rather than across people according to how they live. Given the small proportion of the landscape occupied by cities, it is hard to interpret these findings in terms of a difference between the rural and urban experience.

number of equal size bins. The confidence bands describe the region around local polynomial regressions in which we expect a local polynomial regression line to lie with 95 percent probability. In each figure, for the left-panel non-parametric estimates, we do not include control variables. In the right-panel semiparametric regressions we include country fixed effects and a range of control variables, which differ somewhat by outcome according to various factors, like whether the outcome in question reflects a household, person or child-level outcome, or what was included in the survey instrument. Broadly, the control variables reflect the education, gender, and age of the household, person or child whom the survey response describes.

The figures also report a line of best fit and its slope coefficient. If this best-fit line falls outside the confidence band from the binscatter, then a linear relationship can be rejected, at least locally. While generally the regression lines lie within the confidence bands, the illustrative graphs on which we report show very different widths for confidence bands. In an online Data Appendix available with this paper at the journal's website, we offer a detailed presentation of Ordinary Least Squares regressions, with and without control variables, as well the list of specific controls, the countries, and the like. <sup>6</sup> We note that, the density gradients we report can be based on quite different samples of countries, and so some caution is required in comparing regression results across outcomes.

This methodology has well known weaknesses, and the evidence presented here should be viewed as a suggestive first pass in analyzing multiple data sets, which deserve more in-depth work. Our results are associations and do not give precise magnitudes of true causal effects. For example, while we will find a rapid rise in income with density even with control variables, omitted variables such as ability and ambition are surely also important, and may influence how people sort across rural and urban locations. Then part of the association of higher incomes with density could be that, conditional on education, higher ability people may live at higher densities. Of course, higher ability people may benefit more from higher densities, so density effects are heterogenous. And, as we will note below, controlling for education in income regressions may lead us to understate some benefits of density for incomes, in terms of facilitating better schooling.

Resolving these inference problems is difficult, and beyond the scope of this project. There have been a few experiments have sought to induce random variation in subject locations, but most are within city or involve refugee and other programs applied to very special populations (reviewed in Bryan, Glaeser and Tsivanidis, 2019). Extending these experimental and quasi-experimental methods to the larger set of outcomes that we consider is an obvious area for further research.

### Incomes

The Living Standards and Measurement Survey provides survey data on income and wage (for hourly workers) for six African countries—Ethiopia, Ghana, Malawi, Nigeria, Tanzania, and Uganda—with a combined population of over 400 million people. Household income is constructed from various survey questions. It includes all wage income and business receipts (including farm) less business expenses per month (for details of variable definitions, see Henderson and Kriticos 2018).

The top two graphs of Figure 3 show the binscatter plot of (the log of) net household income against (the log) of density, with and without control variables. The bottom two graphs show the similar plot for wage data. The estimated elasticities from the best fit line as reported in the figure are high. Doubling density

<sup>&</sup>lt;sup>6</sup> We note the similarity between results presented here and those in Henderson et al. (2020), which examines how outcomes differ across the discrete urban-rural classifications given in the GHS Settlement Model (GHS-SMOD L1) noted earlier.

increases household net income by about 32 percent and hourly wages by about 5 percent, with controls. At 5 percent, the density elasticity of hourly wages exceeds those typically found in developed countries, but is in the range of estimates in recent work on other developing regions and countries (for example, Quintero and Roberts 2018; Duranton 2016; Combes et al. 2019; Chauvin et al. 2017). Yet the income elasticity is probably the more important. After all, it is families that migrate permanently to cities. The fact that the density elasticity of net income is a multiple of that for wages likely reflects both an increase in hours worked and varieties of job opportunities for family members, as analysed in Henderson et al. (2019). We know of no comparison for the density elasticity of net income in the literature.

While the figures suggest that a linear fit is reasonable, the graph suggests a potential non-linearity. The density gradient is flatter from about 8 to 550 people/square kilometer. This is well below the average density of African cities (shown earlier in Figure 2). We do not think this flat portion has to do with measurement of income. Incomes appear to be measured as well in this low-density part of the graph as other parts, given the detail and high standards of the LSMS. After this point, the gradient increases sharply, such that a household moving from a density of 550 to 8100 people/square kilometre shows about a four-fold increase in income. While the LSMS reports respondents at densities near 20,000, such respondents are rare and so our estimates of income at these high densities are imprecise. The corresponding plots for hourly wages are similar but with a less steep slope and modestly wider confidence bands. In all, these estimations indicate that African wages and income are sensitive to density; and suggest that moving to denser locations can have a high return for African families.

### Utilities and Schooling: Public Goods Strongly Influenced By Policy

Household access to utilities and schooling depend in greater part on public sector provision of, for example, water mains, reservoirs, schools and teachers. The Demographic and Health Surveys ask questions about electricity, safe drinking water, improved sanitation, and educational attainment. The questions about water and sanitation are nuanced and tailored to allow an evaluation of whether the UN's sustainable development goals are attained. For example, "safe" water can be quite different than piped water. In cities in sub-Saharan Africa and in South Asia (as defined in the GHS settlement model) about 40 and 80 percent of people have access to "safe" water, but only about 8 and 25 percent respectively have water piped into their dwelling unit (Henderson et al 2020). Toilets flushing into a central sewer system are rare in these cities.

The top two graphs of Figure 4 present a scatterplot plot where the outcome variable is the indicator for improved sanitation. Even after controlling for household demographic characteristics, we see a rapid and precisely estimated increase in access to improved sanitation with density. As in the earlier case of net income, we also see a slow increase in access to improved sanitation at lower densities, and more rapid increase at higher densities. Going from 550 people to 8100 people per square km raises the likelihood of improved sanitation from under 25 percent to over 50 percent. There is also evidence of a downturn at very high densities. This may reflect a decline in services to high density slums, but our limited sample of very high-density respondents does not allow precision at this tail.

A figure for access to safe water looks similar, including the non-linearity at high densities. For electricity, the fit with control variables included is very tight, although the rise is more linear. With mean outcomes of 0.5 to 0.7 for these three utilities, a one standard deviation increase in ln(density) (1.7) increases outcomes 0.075 to 0.11. We think all these differences are supply driven and reflect lower costs of service provision in dense areas and, perhaps, political considerations. Denser areas may be more favoured in the political arena as in the classic urban bias literature (for example, Ades and Glaeser 1995 and Davis and Henderson 2003).

The bottom two graphs of Figure 4 show a relationship between density and schooling. In our estimates, the schooling outcome is for 16 year olds and is an indicator variable that takes the value one in the event that a household 16 year old has completed at least 8 years of schooling, and zero otherwise. For the best fit line in the left-hand figure, increasing density by one log point increases the share of 16 year olds completing 8 years of schooling by about 0.050. Controls reduce this effect by two-thirds to 0.016 in the right-hand figure, so that a one standard deviation increase in ln(density) raise the probability by 0.027 for a sample mean of 0.61.

Density effects for schooling are smaller than utilities. However, why should schooling attainment, after controlling for family characteristics, be affected at all by density at all? One possibility worth exploring is a more reliable supply of schooling and teachers in denser areas.

This raises an important issue. In examining the income and wage returns to density, we tried to account for sorting by controlling for education. However if higher density in developing world cities has a causal effect on human capital accumulation for families who move to density, this part ought to seen as part of the benefit of density, not as a sorting effect that should be held constant when looking at higher urban incomes. How to separate out these components is a subject for future research.

### Female, Child, and Birth Outcomes

The Demographic and Health Surveys also reports on a variety of indicators related to the status and wellbeing of women and children. For example, indicator variables include: the use of modern contraception for sexually active women ages 20-40 who are not pregnant and do not want to have a child in the next two years; reporting an affirmative response by females to the question "is wife beating justified for any reason?"; and if a woman reports having ever experienced spousal household violence. The data also includes the total number of births in last three years to each woman age 15-49, and whether each child born from three months to three years ago survived at least three months. For each household child, there are indicators variable reporting whether the child has had the third and final DPT3 immunization shot by two years of age, whether the child has had diarrhea in the last two weeks, and whether each child age five and under has had a cough in the last two weeks.

As one illustration of the general findings, Figure 5 presents a binscatter plot of the relationship between the incidence of childhood diarrhea and density. First, as in this figure, best fit lines for these outcomes indicate small marginal effects of density, but then generally incidence rates are also low. So, for example, here the (significant) slope in the left-hand graph is -0.0035 for an average incidence of 0.125. Second, all unconditional outcomes improve as density rises, except for being a victim of spousal abuse and cough. Third and most critically, using control variables changes the picture considerably. In a number of cases, demographic controls reduce density coefficients by well over 50 percent. However and most critically, in the case of diarrhea as illustrated, along with cough and infant mortality, effects are actually reversed; and *being a victim of spousal abuse, having diarrhea, having cough and infant mortality* increase significantly with density once controls are added. After controlling for demographic characteristics, one standard deviation increase in density is associated with an increase in domestic violence, diarrhea, cough, and infant mortality of 3.5 to 5 percent relative to their means.

Finally, with the addition of controls, the confidence bands expand dramatically, as illustrated in the righthand panel in Figure 5. This huge widening of confidence bands once controls are added applies to most of the outcomes in this sub-section (with the exception of fertility and spousal abuse). This means that we can have less confidence in the local precision of marginal density effects for most outcomes discussed in this section, despite significant slopes to best fit lines. To put it another way, the relationships among density, demographic controls, and these outcomes need much more investigation and may be more subject to unobserved features of the local environment. The finding that diarrhea may rise with density may seem at odds with the finding in the previous subsection that that safe water and improved sanitation both improve with density. One possible interpretation is that, as density rises, the increased access to safe water and improved sanitation is not enough to offset the effect of increased crowding on contamination of food and water. Another possibility is that the UN sustainable development goals are setting too low a bar: what is being counted as safely managed water and improved sanitation is not clean enough.

### Lifestyle Diseases and Crime

The Demographic and Health Surveys report on the relationship between log density and four lifestyle diseases for adults age 20-49. Obesity data exist for all our countries. For India and Nepal there are data on the incidence of measured high blood pressure, and for India alone self-reported asthma and diabetes. These are to some extent lifestyle diseases. They reflect at least in part patterns of diet, exercise, work intensity and stress, which may come with higher density. We can imagine that stress might come from long commutes or hours of work, smaller social networks, changed family circumstances, and crowding.

The top panel of Figure 6 shows the scatterplots for obesity, which is defined here as having a Body Mass Index (BMI) above 30. (The formula for BMI is weight in kilograms divided by height in meters squared.) The incidence of obesity, high blood pressure and diabetes all increase with density. Controls have a small impact on marginal outcomes, either raising or lowering them by less than by 25 percent. In the right-hand graph, we see that the slope of the best fit line is 0.010 for a mean of 0.077, so that a one standard deviation increase in density (1.7) is associated with a 22 percent increase in obesity from the mean.

We note that asthma does not respond to density. This perhaps surprising result would seem to be consistent with results in Aldeco, Barrage and Turner (2019). Using global data, that paper finds that the relationship between population density and the concentration of airborne particulates is unambiguously positive, but quite small. That is, air pollution is worse in cities than in rural areas, but not much worse.

The Afrobarometer survey collects data from 26 African countries about four sets of feelings or outcomes about crime: whether the survey respondent reported being fearful while walking outside in their neighborhood; whether the respondent reported being fearful of crime at home; whether the survey respondent's home has been robbed in the past year; and whether anyone in the household has been attacked by an outsider in the past year. Results are fairly similar for all these outcomes, in terms of marginal density effects relative to average incidence with effects rising with density. For illustration, the bottom panel of Figure 6 shows a scatterplot data for being fearful about while walking outside, where a one standard deviation (1.8) increase in density is associated with a 0.029 increase in fear for an average incidence of 0.38. While the left graph suggests a sharp rise in fear in the higher density ranges, in the right-hand graph the confidence intervals on local marginal effects with controls are very large. Finally, we note that, for actually being attacked in the past year, the slope of the best fit line is insignificant and the incidence at 0.10 is much smaller than those for other outcomes including, from above, the fear of being attacked. Perhaps those with a greater fear take more precautions to avoid actual incidence.

### Summary

While incomes, wages, access to utilities, schooling, number of births and use of contraception and vaccinations all improve with density, we see declines with density in child and adult health outcomes, including infant mortality, domestic violence and fear of crime. Of course, some people will worry more

about lifestyle diseases or crime than others, although child health may be harder to put aside. Regardless, those who place a heavier weight on these factors may be less likely to migrate to urban areas.

# The Roback Model Meets Current Patterns of Urbanization

The Roback (1982) model is the workhorse model for thinking about spatial equilibrium. In the original model, people are identical and move across space to equalize utility levels. An important innovation in the recent literature has been to introduce moving costs and different forms of individual heterogeneity. With these additions, agents no longer move across locations to equalize utility levels. Rather, all agents choose their favorite location, taking account of the cost of moving there from their starting point. To illustrate, suppose a continuum of people choose between an urban and rural location. In the most general set-up, people receive a location and individual specific income, an "amenity" that is valued similarly by all agents (e.g., up to income effects), and an "affinity" draw that is person and location specific. Amenities represent location specific attributes like the availability of safe water, the prevalence of crime, or the difficulty of commuting. Affinities reflect things like a taste for local weather or landscape or the presence of family members or roots in a home location.<sup>7</sup> Finally to move between locations, agents must pay a migration cost.

In a static spatial equilibrium, no one can gain by moving, accounting for the costs of moving. The notion of spatial equilibrium provides us with a powerful framework for organizing our ideas about what causes different people to arrange themselves across the landscape in the ways that we observe. At its heart, the model assumes that people act to arbitrage spatial differences in productivity and amenities by changing locations. Their ability to conduct such moves is hampered by `frictions', moving costs and idiosyncratic attachment to locations.

Consider the simple case in Moretti (2010), where there are no moving costs, all people *within* a region receive identical real incomes and amenities, and at the margin real incomes are declining in population in each of the two regions. Then, there is a marginal person whose affinity draws make her exactly indifferent between living in the two regions. For example, in the urban region, everyone who has a weaker relative affinity for *the rural region* than the marginal agent who chooses the urban region. Note that in the resulting equilibrium, generally utility levels are not equalized across agents nor generally are real incomes equalized across regions, except in special cases.<sup>8</sup>

To illustrate ideas, we have stated the model in a very simple form. We suspect that people are `more biased' towards the place they are born. To accommodate this, some formulations shift the distribution of affinity draws for the `birth location' to the right of the other locations. While this is intuitively appealing, practically, it is similar to a change in moving costs in our formulation. While we assumed that moving costs are the same across people and independent of the direction of move, this assumption is clearly incorrect in many contexts. In China, for example, one would expect moving costs to vary on the basis of

<sup>&</sup>lt;sup>7</sup> In practice, these different draws are typically imagined to arise from an econometrically convenient distribution, most often an extreme value distribution.

<sup>&</sup>lt;sup>8</sup> If the two regions offer identical amenities, endowments and technologies, agents are identical absent their affinity draws, and the distribution of the differences in affinity draws is symmetrical about zero, then real incomes will be equalized and the marginal person will have equalized affinity draws. However, if, say, the urban region has superior endowments or technologies we generally expect an equilibrium where real incomes are higher in the urban region and the marginal person has a greater affinity draw in the rural than urban location.

hukou status (whether a person is registered to live as a citizen in an urban or a rural place) and the direction of the move.

Note that without restrictions on moving costs or idiosyncratic affinities, the model has no content. If moving costs are sufficiently high, we can rationalize any observed outcome. People could be like trees: they stay where they are planted no matter how much their wages might increase if they moved over the hill. Similarly, we can always choose affinity draws such that everyone will want to stay where we observe they are born.

We are just beginning to learn about the importance for mobility of frictions like moving costs and affinities. In a static model, Tombe and Zhu (2019) find enormous moving costs for Chinese migrants from rural farms to urban factories. Moving within province costs migrants over half of their real income (at destination) and moving across provinces increases this to more than 90 percent. Similarly, Bryan and Morten (2019) on Indonesia argue that moving 1000 kms from the place of birth costs 40 percent of real income and moving 200 kms costs 20 percent. Note that these two papers, like us, rely on a static model, while 'migration' is explicitly a dynamic concept. Working with models of spatial equilibrium with dynamics is difficult, but is an active area of research (e.g., Balboni 2019; Caliendo, Dvorkin, and Parro 2019; and Ahlfeldt, Bald, Roth and Seidel 2019). Finally there are other considerations of incomplete markets and risk raised by the Bangladesh experiments conducted in the context of round trip, or seasonal migration, which also find high disutility or lack of affinity from migration, as reviewed in Lagakos, Mobarak, and Waugh (2018).

Putting aside the relative lack of empirical evidence on attachment and moving costs, if we are willing to assume that moving costs are not too large and differences in affinities are limited, then we should not observe the case where both amenities and incomes are much higher in one populated place than another.

The theoretical model thus suggests that the "puzzle of early urbanization" might be rephrased as the "puzzle of too-slow urbanization." Recent empirical work and our own results indicate wages and household incomes in developing world cities are dramatically higher than in the countryside, even after we condition on individual age, gender and education. Moreover, the data show clearly that access to safe water, electricity and modern sanitation improve rapidly with urbanization.

These observed patterns suggest that something is slowing down a faster pattern of urbanization that would otherwise be happening: in other words, it suggests that mobility costs and spatial attachment matter. That said, our more exhaustive accounting suggests that, while much about urban life is better than rural life, at least some things are worse, such as adult and child health outcomes and crime. Therefore, together with mobility costs and spatial attachment, if people also trade off the costs and benefits of urban life at plausible rates, current rates of urbanization in developing countries can be consistent with the spatial arbitrage that is the foundation of models of spatial equilibrium.

### Conclusion

The new metropolises of the world are being built in sub-Saharan Africa, South Asia and South East Asia. However, the mechanism that seems to have driven urbanization in much of the rest of the world—the decline of labor productivity in agriculture relative to manufacturing—may not always be at work. In some regions of the developing world, and in sub-Saharan Africa in particular, people are moving to cities when they are poorer and less productive than were their 19<sup>th</sup> and 20<sup>th</sup> century counterparts in developed

countries. Second, population densities in many urban areas of South and South East Asia and sub-Saharan Africa are also much higher than what we observe in developed countries.

We also presented evidence, confirming findings of earlier research, that incomes and wages increase rapidly with density. Moreover, in spite of the "earliness" of developing world urbanization, many important aspects of life improve rapidly with density: access to electricity, safe water, modern sanitation, schooling and inoculations for children. In seeking to understand how these factors and patterns interact, we turn to a variant of the classic Roback (1982) model of spatial equilibrium. Its basic intuition is that people will move to exploit utility differences across space. However, the benefits of urbanization seem large both economically and econometrically. Against these benefits, the costs of density seem more modest. We consider possible additions to the basic model—like costs of moving or affinities for certain traits of urban or rural areas, might help to explain why rural-to-urban migration in developing countries is not even higher that currently observed. Finally, our results suggest that reductions in urban crime and public health interventions that target lifestyle diseases, child health outcomes, and crime may be important tools for policy makers who would like to facilitate rural to urban migration.

### Acknowledgements

We are grateful to Geetika Nagpal, Vivian Liu and Julia Lynn for excellent research assistance on this project. We thank Sebastian Kriticos and Jamila Nigmatulina for their preparation of the wage and income data which was used in the Kriticos and Henderson (2018) and Henderson, Kriticos and Nigmatulina (2019) published papers and Cong Peng and Vivian Liu for their preparation for the DHS and Afrobarometer data used in the Henderson, Liu, Peng and Storeygard (2019) European Union report. We thank the editors for all their very useful comments and suggestions, and additionally Timothy Taylor for all his editorial work.

### References

Ades, Alberto F. and Edward. L. Glaeser. 1995. "Trade and Circuses: Explaining Urban Giants." *Quarterly Journal of Economics*, 110, 195-227

Ahlfeldt, Gabriel M., Fabian Bald, and Duncan Roth. 2018. "The regional effects of Germany's national minimum wage." Working Paper. London School of Economics.

Akbar, Prottoy A., Victor Couture, Gilles Duranton, Ejaz Ghani, and Adam Storeygard. 2018. "Mobility and congestion in urban India." The World Bank.

Albouy, David, Kristian Behrens, Frédéric Robert-Nicoud, and Nathan Seegert. 2019. "The optimal distribution of population across cities." *Journal of Urban Economics*, 110, 102-113.

Aldeco, Lorenzo, Lint Barrage, and Matthew A. Turner. 2019. "Equilibrium Particulate Exposure." Working Paper. Brown University.

Allcott, Hunt, and Daniel Keniston. 2017. "Dutch disease or agglomeration? The local economic effects of natural resource booms in modern America." *The Review of Economic Studies* 85, no. 2, 695-731.

Balboni, Clare Alexandra. 2019. "In harm's way? Infrastructure investments and the persistence of coastal cities." PhD diss., The London School of Economics and Political Science (LSE).

Behrens, Kristian, Gilles Duranton, and Frédéric Robert-Nicoud. 2014. "Productive cities: Sorting, selection, and agglomeration." *Journal of Political Economy* 122, no. 3, 507-553.

Bolt, Jutta, Marcel Timmer, and Jan Luiten van Zanden. 2014. "GDP per capita since 1820." in van Zanden, J., et al. (eds.), *How Was Life?: Global Well-being since 1820*, OECD Publishing, Paris, 57-72

Bryan, Gharad, and Melanie Morten. 2019. "The aggregate productivity effects of internal migration: Evidence from Indonesia." *Journal of Political Economy* 127, no. 5, 2229-2268.

Bryan, Gharad, Edward Glaeser, and Nick Tsivanidis. 2019. "Cities in the Developing World." No. w26390. National Bureau of Economic Research.

Caliendo, Lorenzo, Maximiliano Dvorkin, and Fernando Parro. 2019. "Trade and labor market dynamics: General equilibrium analysis of the china trade shock." *Econometrica* 87, no. 3, 741-835.

Caselli, Francesco, and Wilbur John Coleman II. 2001. "The US structural transformation and regional convergence: A reinterpretation." *Journal of Political Economy* 109, no. 3, 584-616.

Cattaneo, Matias D., Richard K. Crump, Max H. Farrell, and Yingjie Feng. 2019. "On binscatter." *arXiv* preprint arXiv:1902.09608.

Center for International Earth Science Information Network (CIESIN), Columbia University. 2018. *Documentation for the Gridded Population of the World, Version 4 (GPWv4), Revision 11 Data Sets.* NASA Socioeconomic Data and Applications Center (SEDAC).

Chauvin, Juan Pablo, Edward Glaeser, Yueran Ma, and Kristina Tobio. 2017. "What is different about urbanization in rich and poor countries? Cities in Brazil, China, India and the United States." *Journal of Urban Economics* 98, 17-49.

Ciccone, Antonio, and Robert E. Hall. 1996. "Productivity and the density of economic activity." *American Economic Review* 86, no. 1, 54-70.

Combes, Pierre-Philippe, Sylvie Démurger, Shi Li, and Jianguo Wang. 2019. "Unequal migration and urbanisation gains in China." *Journal of Development Economics*.

Corbane, Christina, Aneta Florczyk, Martino Pesaresi, Panagiotis Politis, Vasileios Syrris. 2018. "GHS-BUILT R2018A - GHS built-up grid, derived from Landsat, multitemporal (1975-1990-2000-2014)." European Commission, Joint Research Centre, JRC Data Catalogue.

Corbane, Christina, Martino Pesaresi, Thomas Kemper, Panagiotis Politis, Aneta J. Florczyk, Vasileios Syrris, Michele Melchiorri, Filip Sabo, and Pierre Soille. 2019. "Automated global delineation of human settlements from 40 years of Landsat satellite data archives." *Big Earth Data* 3, no. 2, 140-169.

Davis, James C. and J. Vernon Henderson. 2003. "Evidence on the political economy of the urbanization process." *Journal of Urban Economics*. 53, 98-125

Desmet, Klaus, and J. Vernon Henderson. 2015. "The geography of development within countries." In Duranton, Henderson, and Strange (eds.), *Handbook of Regional and Urban Economics*, vol. 5, 1457-1517. Elsevier.

Desmet, Klaus, and Jordan Rappaport. 2017. "The settlement of the United States, 1800–2000: the long transition towards Gibrat's law." *Journal of Urban Economics* 98, 50-68.

Diamond, Rebecca. 2017. "Housing supply elasticity and rent extraction by state and local governments." *American Economic Journal: Economic Policy* 9, no. 1, 74-111.

Duranton, Gilles, and Diego Puga. 2001. "Nursery cities: Urban diversity, process innovation, and the life cycle of products." *American Economic Review* 91, no. 5, 1454-1477.

Duranton, Gilles. 2016. "Determinants of city growth in Colombia." *Papers in Regional Science* 95, no. 1, 101-131.

Duranton, Gilles. 2007. "Urban evolutions: The fast, the slow, and the still." *American Economic Review* 97, no. 1, 197-221.

Florczyk, Aneta, Christina Corban, Daniele Ehrlich, Sergio Manuel Carneiro Freire, Thomas Kemper, Luca Maffenini, Michele Melchiorri, Martino Pesaresi, Panagiotis Politis, Marcello Schiavina, Filip Sabo, Luigi Zanchetta. 2019. "GHSL Data Package 2019." Technical Report EUR 29788 EN, Publications Office of the European Union.

Freire, Sergio, Kytt MacManus, Martino Pesaresi, Erin Doxsey-Whitfield, and Jane Mills. "Development of new open and free multi-temporal global population grids at 250 m resolution." In *Proceedings of the AGILE*. 2016.

Fujita, Masahisa, and Hideaki Ogawa. 1982. "Multiple equilibria and structural transition of non-monocentric urban configurations." *Regional science and Urban economics* 12, no. 2, 161-196.

Gabaix, Xavier. 1999. "Zipf's law for cities: an explanation." *The Quarterly Journal of Economics* 114, no. 3, 739-767.

Gaubert, Cecile. 2018. "Firm sorting and agglomeration." *American Economic Review* 108, no. 11, 3117-53.

Edward L. Glaeser, Jed Kolko, and Albert Saiz, 2001. "Consumer city," *Journal of Economic Geography*, 1(1), 27-50

Gollin, Douglas, David Lagakos, and Michael E. Waugh. 2013. "The agricultural productivity gap." *The Quarterly Journal of Economics* 129, no. 2, 939-993.

Gollin, Douglas, Martina Kirchberger, and David Lagakos. 2017. "In Search of a Spatial Equilibrium in the Developing World." No. w23916. National Bureau of Economic Research.

Gollin, Douglas, Remi Jedwab, and Dietrich Vollrath. 2016. "Urbanization with and without industrialization." *Journal of Economic Growth* 21, no. 1, 35-70.

Heblich, Stephan, Stephen J. Redding, and Daniel M. Sturm. 2018. "The making of the modern metropolis: evidence from London." No. w25047. National Bureau of Economic Research.

Henderson, J. Vernon. 1974. "The sizes and types of cities." *The American Economic Review* 64, no. 4, 640-656.

Henderson, J. Vernon, Vivian Liu, Cong Peng and Adam Storeygard. 2020. *Demographic and health outcomes by Degree of Urbanisation: Perspectives from a new classification of urban areas*. European Commission

Henderson, J. Vernon, and Sebastian Kriticos. 2018. "The development of the African system of cities." *Annual Review of Economics* 10, 287-314.

Henderson, J. Vernon, Sebastian Kriticos, and Dzhamilya Nigmatulina. 2019. "Measuring urban economic density." *Journal of Urban Economics ISSN 0094-1190*.

Ismail, Kareem. 2010. "The Structural Manifestation of the Dutch Disease': The Case of Oil Exporting Countries" (No. 10-103). International Monetary Fund.

Kappner, Kalle. 2019. "Cholera Forcing" and the Urban Water Infrastructure: Lessons from Historical Berlin." No. 0167. Working Papers, European Historical Economics Society (EHES).

Lagakos, David, Mushfiq Mobarak, and Michael E Waugh, 2018. "The welfare effects of encouraging rural-urban migration" National Bureau of Economic Research WP #24193

Lall, Somik Vinay, J. Vernon Henderson, and Anthony J. Venables. 2017. *Africa's cities: Opening doors to the world*. The World Bank.

Lucas, Jr, Robert E. 2004. "Life earnings and rural-urban migration." *Journal of Political Economy* 112, no. S1, S29-S59.

Mangum, Kyle, and Patrick Coate. 2018. "Fast Locations and Slowing Labor Mobility." *Andrew Young School of Policy Studies Research Paper Series* 18-05.

Michaels, Guy, Ferdinand Rauch, and Stephen J. Redding. 2012. "Urbanization and structural transformation." *The Quarterly Journal of Economics* 127, no. 2, 535-586.

Moretti, E. 2010. "Local Labor Markets" in *Handbook of Labor Economics*, O. Ashenfelter and D. Card (eds.), Elsevier, 1237-1313

Newfarmer Richard S., John Page, and Finn Tarp, 2018. *Industries with smokestacks: Industrialization in Africa reconsidered.* WIDER: Oxford Scholarship-on-Line.

Quintero, Luis E., and Mark Roberts. 2018. *Explaining spatial variations in productivity: Evidence from Latin America and the Caribbean*. The World Bank.

Ray, Deepak K., Navin Ramankutty, Nathaniel D. Muller, Paul C. West and John A. Foley. 2012. "Recent patterns of crop yield growth and stagnation" *Nature Communications*, 3, 1293

Roback, Jennifer. 1982. "Wages, rents, and the quality of life." *Journal of Political Economy* 90, no. 6, 1257-1278.

Rose, Amy and Eddie Bright. 2014. "The Landscan Global Population Distribution Project: Current State of the Art and Prospective Innovation." Paper presented at the Annual Meeting of the Population Association of America.

Rossi-Hansberg, Esteban, and Mark LJ Wright. 2007. "Urban structure and growth." *The Review of Economic Studies* 74, no. 2, 597-624.

Sachs, Jeffrey D., and Andrew M. Warner. 2001. "The curse of natural resources." *European economic review* 45, no. 4-6, 827-838.

Sanchez, Perdo. 2010. "Tripling crop yields in tropical Africa." Nature Geosciences, 3, 299-300,

Schiavina, Marcello, Sergio Freire, Kytt MacManus. 2019. "GHS-POP R2019A - GHS population grid multitemporal (1975-1990-2000-2015)." European Commission, Joint Research Centre, JRC Data Catalogue.

Tombe, Trevor, and Xiaodong Zhu. 2019. "Trade, migration, and productivity: A quantitative analysis of china." *American Economic Review* 109, no. 5, 1843-72.

Tsivanidis, Nick. 2019. *The Aggregate and Distributional Effects of Urban Transit Infrastructure: Evidence from Bogota's TransMilenio.* Working Paper. University of California at Berkeley Haas School of Business.

United Nations. 2018. 2018 revision of world urbanization prospects.



Figure 1: Population density gradients by region

Note: (a) Cumulative share of population by density. (b) Cumulative percentage of population by land area in the region. Based on population data from GHS.



Notes: Vertical axis is mean population density from GHS in a 50km radius disk centered on the centroid of each of the 657 UN world cities. Horizontal axis is total population in the same disk, also from GHS.



Figure 3: Log of household net income and hourly wage versus log population density/ $\rm km^2$  within a 5k radius.

Note: Binscatter plots of LSMS net income of respondent household and of hourly wage, against the log of GHS population density in a 5km disk around the survey respondent. Log population density is censored below at about  $8/km^2$ . Left panels have no controls. Right panels includes demographic controls and country fixed effects. Shading indicates 95% confidence band. Income includes wage income, net farm income and net business income. For a small number of observations expenses exceed (monthly) incomes. We drop these observations to permit logarithmic scaling. LSMS survey countries are listed in table A2. Linear regression based on results in table A1a, which provides more details about the sample. Slope coefficients and standard errors of best linear fits are; (a) 0.313(0.016) (b) 0.317(0.014) (c) 0.118(0.015) (d) 0.049(0.009).



Figure 4: Access to improved sanitation and probability of children receiving 8 years of school versus log population density/km<sup>2</sup> within a 5k radius.

Note: Binscatter plots of a DHS indicator variable that is one if a respondent household has access to improved sanitation and of an indicator that is one if a household child 16 years old completed eight years of school, against the log of GHS population density in a 5km disk around the survey respondent. Log population density is censored below at about  $8/km^2$ . Left panel is unconditional. Right panel includes demographic controls and country fixed effects. Shading indicates 95% confidence band. DHS survey countries are listed in table A2. Linear regression based on results in table A1a, which provides more details about the sample. Slope coefficients and standard errors of best linear fits are; (a) 0.083(0.001) (b)0.063(0.001) (c) 0.050(0.001) (d) 0.016(0.001).

Figure 5: Diarrhea last two weeks for children five and under versus log population  $density/km^2$  within a 5k radius.



Note: Binscatter plots of a DHS indicator that is one if a child five or under had diarrhea in the past two weeks, against the log of GHS population density in a 5km disk around the survey respondent. Log population density is censored below at about  $8/km^2$ . Left panel is unconditional. Right panel includes demographic controls and country fixed effects. Shading indicates 95% confidence band. DHS survey countries are listed in table A2. Linear regression based on results in table A1b, which provides more details about the sample. Slope coefficients and standard errors of best linear fits are; (a)-0.004(0.0005) (b)0.003(0.0004).



Figure 6: Adult obesity and self-reported fear of walking outside versus log population density/ $\rm km^2$  within a 5k radius.

Note: Binscatter plots of a DHS indicator that is one if the survey respondent is obese or reported being afraid for their safety while walking outside, against the log of GHS population density in a 5km disk around the survey respondent. Log population density is censored below at about  $8/km^2$ . Left panel is unconditional. Right panel includes demographic controls and country fixed effects. Shading indicates 95% confidence band. DHS survey countries are listed in table A2. Linear regression based on results in table A1b, which provides more details about the sample. Slope coefficients and standard errors of best linear fits are; (a)0.013(0.0005) (b) 0.010(0.0003) (c) 0.016(0.004)(d) 0.016(0.003).

Region	1990	2000	2010	2017
E. Asia	24.6	25.2	27.6	27.4
S.E. Asia	22	24.8	22.6	20.9
L. America and Caribbean	20.7	17.9	15.7	15.2
N. Africa	17.6	17.9	16	16
Europe	17.5	15.3	11.9	11.8
S. Asia	15.9	15.6	16.1	14.4
W. Asia	14.4	13.2	12.1	13.8
S.S.A.	13.8	11.6	8	9

Table 1: Share of manufacturing in GDP by region and year.

Notes: Data from the World Development Indicators 2018 are organized by UN regions. The table reports regional weighted averages using weights based on country share of regional GDP in 2017. Data cover 126 countries in a consistent sample over time. The Middle East is part of West Asia (not North Africa). Oceania is excluded

Spatial scale	All urban	All rural	Primate city	Secondary cities (top 25%)	Tertiary cities (50-75%)	All others
Percentage of workers reporting agriculture as main industry	20.5	88	8.5	23.8	38.6	41.3
Percentage of workers reporting manufacturing as main industry	10.6	<2	12.4	10	8.3	7.3

Table 2: Farmers in African cities by city size.

Notes: Data from IPUMS for the most recent census for Ethiopia, Tanzania, Uganda, Mozambique, Ghana, Cameroon, Mali, Malawi, Zambia, Sierra Leone, Liberia, and Botswana. Small cities are in the bottom 50% of cities by size and tertiary cities are in the 50-75th percentiles. Cities are defined by night-light boundaries to which population is assigned. The numbers are taken from Henderson and Kriticos (2018) Figure 3 and Supplemental Figure 2.

# Online Appendix for Urbanization in the developing world: Too early or too slow?

J. Vernon Henderson and Matthew A. Turner

J. Vernon Henderson is School Professor of Economic Geography, London School of Economics, London, United Kingdom. Henderson is also a Research Fellow of the Centre for Economic Policy Research. Matthew A. Turner is Professor of Economics, Brown University, Providence, Rhode Island. Turner is also Research Associate, National Bureau of Economic Research, Cambridge, Massachusetts, and Senior Research Fellow, Property and Environment Research Center, Bozeman, Montana. Both authors are Research Affiliates, International Growth Center, London, United Kingdom. Their email addresses are J.V.Henderson@lse.ac.uk and matthew\_turner@brown.edu.

Tables A1a and A1b present our regression results for the outcomes from the LSMS, DHS and Afrobarometer data, as discussed in the paper. For each outcome listed in the left column we report from left to right: coefficient of log density in a regression with no controls, the R-square of this regression, the corresponding coefficient and R-square from a regression that also includes the demographic controls listed at the bottom of each panel, the mean of the outcome and log population density in the no-controls regression sample, and finally, the count of survey respondents, survey clusters and countries upon which the no-controls regression sample is based.

Table A2 lists the countries covered by each of the three surveys, LSMS, DHS and Afrobarometer. Table A1's count of the countries on which each regression is based will sometimes be lower than that from Table A2. This primarily reflects the fact that some of the DHS survey units are conducted in only a subset of DHS countries. Throughout our analysis, we consistently use the largest set of survey respondents that is available for each particular question. As a consequence, some of the density gradients we report are based on quite different samples of countries. Given this, some caution is required in comparing regression results across outcomes. Refinements of these estimates are an obvious area for further work.

	No cont	rols	Contro	ols					
								IS	ries
Outcome	$\beta$	$R^2$	$\beta$	$R^2$	$\overline{y}$	$\overline{x}$	Ν	iste	untı
	s.e.		s.e.		s.e.	s.e.		Clı	Co
Data: LSMS									
$\ln(\text{Income})$	$.3126^{a}$	0.067	$.3170^{a}$	0.856	4.097	5.77	$35,\!231$	$2,\!118$	6
	(.0161)		(.0141)		(2.014)	(1.67)			
$\ln(Wage)$	$.1177^{a}$	0.019	$.0488^{a}$	0.553	1.191	6.38	$18,\!806$	1,704	6
	(.0152)		(.0094)		(1.435)	(1.69)			
Controls: $1(Kinde$	ergarten), 1	(Some	prim. sch.	), $1(So)$	me high s	sch.), age	e O(2), 1(fe	em.).	
Data: DHS house	hold								
Electricity	$.0797^{a}$	0.084	$.0444^{a}$	0.827	.691	5.96	$987,\!081$	$28,\!088$	39
	(.0012)		(.0010)		(.462)	(1.68)			
Safe Water	$.0853^{a}$	0.083	$.0576^{a}$	0.655	.510	5.95	1,005,468	$28,\!604$	40
	(.0013)		(.001)		(.500)	(1.69)			
Imp. Sanitation	$.0825^{a}$	0.079	$.0630^{a}$	0.662	.572	5.95	1,005,283	$28,\!604$	40
	(.0010)		(.0010)		(.495)	(1.69)			
Controls: H.H. siz	ze $O(2), 1($	fem. He	oH),age Ha	OH O(2)	), $1(Som)$	e prim. s	sch. HoH),		
1(Some sec. sch.	HoH), $1(>$	sec. se	eh. HoH).						
Data: DHS school	<u>l</u> 0.4079	0.000	01500	0 710	011	5.04		05 500	10
School≥8yr	.0497ª	0.029	.01584	0.719	.611	5.94	95,687	25,529	40
(1,1,1)	(.0014)		(.0011)	$) 1(\alpha)$	$(.488)_{.}$	(1.67)			
Controls: $\mathbb{I}(fem.)$	$\mathcal{I}(Jem. H)$	о <i>н</i> ), ag	е <i>НоН О(2</i>	e), I(So	ome prim.	SCN. H	OH),		
I (Some sec. sch.	$\frac{HOH}{\rho}, \mathbb{I}(>$	sec. so	en. HoH).						
Contracention	$\frac{5}{0.007^{a}}$	0.011	$0122^{a}$	0 505	496	5.0	183 973	10 204	37
Contraception	(0016)	0.011	(0122)	0.030	(500)	(1.76)	100,210	13,234	51
Justified Reating	(.0010)	0.017	(.0009)	0 /00	(.500) 384	(1.70) 5.87	575 495	20 120	40
Justified Deating	(.0016)	0.011	(0000)	0.400	.304	(1.76)	010,450	20,125	10
Victim	(.0010)	0.000	(.0009) $0074^{a}$	0.320	(.400) 977	(1.70) 5.8	194 157	17 951	32
VICUIII	(0010)	0.000	( 0000)	0.020	(148)	(1.77)	194,101	11,001	02
Tot # births	(.0010)	0.008	(.0009)	0.370	208	(1.11) 6.01	1 110 331	28 604	40
100. $\#$ births	(0007)	0.000	(0004)	0.010	(531)	(1.68)	1,110,001	20,004	10
Controls: age O	(.0001) ?) $1(Some)$	nrim s	(.0004) ch ) 1(South	me sec	(.551)	> sec s	sch) 1(fem	HoH) a	ae
Hold $O(2)$ , $1(\text{Some prime sch. Hold)}$ , $1(\text{Some sec. sch. Hold)}$ , $1(> \text{ sec. sch. Hold)}$									
Data: DHS birth			), <b>n</b> (Donie	500. 501	<i>v.</i> 11011),	I (> 500	. 50.0. 11011	)•	
Infant Death	$0006^{a}$	0.000	$.0008^{a}$	0.038	.035	5.75	294,385	28,205	40
	(.0002)		(.0002)		(.184)	(1.71)	,	,	
Controls: $1(fem.)$	, age (moth	ner) O(2)	$\hat{2}$ ), $\mathbb{1}(Some$	prim.	sch.(moti	$(her)), \hat{1}($	Some sec. s	sch.(moth	ner)),
1 (> sec. sch.(mod))	ther)), $1(fe$	m. HoH	I), age Hol	$\bar{H} O(2),$	1 (Some	prim. se	ch. HoH),	`	
$1(Some \ sec. \ sch.$	$1(Some \ sec. \ sch. \ HoH), \ 1(> sec. \ sch. \ HoH).$								

Table A1a: Density gradients for Afrobarometer, LSMS and DHS outcomes.

Note: Regressions of respondent level 'outcome' on log population density in a 5km disk. Standard errors are clustered by 'survey cluster'. Each row reports results from two regressions, one without demographic controls and one with;  $^a = 1\%$ ,  $^b = 5\%$ ,  $^c = 10\%$ , all two-tailed tests. Relevant demographic controls are listed at the bottom of each panel.  $\overline{y}$  and  $\overline{x}$  are mean of outcome and  $\ln(pop. density)$  in the 'no-controls' sample. Except for the LSMS panel, we lose only a tiny number of observations when we add controls.

	No conti	ols	Controls						
Outcome	eta	$R^2$	$\beta$	$R^2$	$\overline{y}$	$\overline{x}$	Ν	lusters	ountries
	s.e.		s.e.		<i>s.e.</i>	<i>s.e.</i>		<u>ਹ</u>	<u> </u>
Data: DHS child	$\underline{dren}$								
Diarrhea	$0035^{a}$	0.000	$.0030^{a}$	0.160	.125	5.76	$512,\!855$	28,507	40
	(.0005)		(.0004)		(.331)	(1.71)			
DPT3	$.0209^{a}$	0.007	$.0123^{a}$	0.798	.763	5.76	$95,\!334$	24,914	40
	(.0013)		(.0011)		(.425)	(1.71)			
Cough	0001	0.000	$.0038^{a}$	0.255	.188	5.76	$513,\!082$	28,507	40
	(.0008)		(.0006)		(.391)	(1.71)			
Controls: $age O$	$(\hat{2}), 1 (\hat{S}om)$	e prim.	sch. (moth	er)), 1	(`Some` see	c.`sch.(n	nother)),		
1(> sec. sch.(m	other). 1(1	em. H	oH).age Ho	HO(2	). $1(Som)$	e prim. s	sch. HoH).		
1 (Some sec. sch	$H_{0}H$ ), 1(	> sec.	sch. HoH).	- ( ,	// (	I	,,		
Data: DHS lifes	tyle								
High B.P.	$.0076^{a}$	0.001	$.0108^{a}$	0.260	.244	6.17	475,157	15,838	2
0	(.0008)		(.0008)		(.430)	(1.57)	,	,	
Asthma	0.00002	0.000	.00012	0.019	.015	6.18	712.978	15.546	1
	(.00012)		(.00012)		(.122)	(1.57)	, , , , , , , , , , , , , , , , , , , ,	- )	
Diabetes	$.0019^{a}$	0.001	$.0015^{a}$	0.028	.014	6.19	677.232	15.545	1
	(0001)		(.0001)		(117)	(1.57)		- )	
Obese	$0128^{a}$	0.006	$0100^{a}$	0.154	077	6.07	851 767	28,330	39
0.0000	(0005)	0.000	(0003)	0.101	(267)	(1.67)	001,101	20,000	00
Controls: age O	(2) $1(Som)$	• nrim	(.0005)	ome se	(.201)	1(> sec	sch) $1(fe$	$m H_0H$	але
$H_0H_0(2)$ 1(Sc	(z), <b>1</b> (z)	ch Ho	H 1 (Some		ech HoH	1 (> 500.	ec ech Ho	H)	uyc
Data: Afrobaron	neter	<i>cn</i> . 110	<u>,                                    </u>			), 1(/ 3			
Fear Walking	$.0157^{a}$	0.003	$.0155^{a}$	0.430	.381	5.65	26.437	2.210	24
1 0001 11 0000000	(0037)	0.000	(0034)	0.100	(486)	(1,76)	20,201	_,0	
Fear at Home	(0.0001)	0.001	(10004)	0.386	334	(1.10) 5.65	$26\ 437$	$2\ 210$	24
	(0037)	0.001	(0036)	0.000	(472)	(1,76)	20,101	2,210	<u> </u>
Thaft at Home	(.0031)	0.000	(.0050)	0 220	(.412) 200	(1.10)	26 176	9 910	94
There at nome	.0042	0.000	.0059	0.320	.200	$(1, \pi c)$	20,470	2,210	24
A 1 1	(.0028)	0.000	(.0026)	0 1 47	(.453)	(1.76)	00 400	0.010	0.9
Attacked	.0026	0.000	.0024	0.147	.103	5.05	26,468	2,210	23
	(.0019)		(.0019)	1)	(.303)	(1.76)		\ <del></del>	
Controls: $\mathbb{I}(\langle Primary \ sch.), \mathbb{I}(Some \ sec. \ sch.), \mathbb{I}(\rangle high \ sch.), age \ O(2), \mathbb{I}(fem.), H.H. \ size$									

Table A1b: Density gradients for Afrobarometer, LSMS and DHS outcomes.

Note: Regressions of respondent level 'outcome' on log population density in a 5km disk. Standard errors are clustered by 'survey cluster'. Each row reports results from two regressions, one without demographic controls and one with;  $^a = 1\%$ ,  $^b = 5\%$ ,  $^c = 10\%$ , all two-tailed tests. Relevant demographic controls are listed at the bottom of each panel.  $\bar{y}$  and  $\bar{x}$  are mean of outcome and  $\ln(pop. density)$  in the 'no-controls' sample. Except for the LSMS panel, we lose only a tiny number of observations when we add controls.

Table A2: Country lists for Afrobarometer, LSMS and DHS outcomes.

Data: LSMS

Ethiopia, Ghana, Malawi, Nigeria, Tanzania, Uganda.

Data: Afrobarometer

Algeria, Angola, Benin, Eswatini, Lesotho, Liberia, Madagascar, Malawi, Mali, Mauritius, Morocco, Mozambique, Namibia, Niger, Nigeria, Sao Tome and Principe, Senegal, Sierra Leone, South Africa, Sudan, Togo, Tunisia, Uganda, United Republic of Tanzania, Zambia, Zimbabwe. Data: <u>DHS</u>

Angola 2015-16, Bangladesh 2014, Benin 2011-12, Burkina Faso 2010, Burundi 2010, Cambodia 2014, Cameroon 2011, Chad 2014-15, Colombia 2010, Comoros 2012, Congo Democratic Republic 2013-14, Cote d'Ivoire 2011-12, Dominican Republic 2013, Ethiopia 2016, Gabon 2012, Ghana 2014, Guatemala 2014-15, Guinea 2012, Haiti 2012, Honduras 2011-12, India 2015-16, Kenya 2014, Lesotho 2014, Liberia 2013, Malawi 2015-16, Mali 2012-13, Mozambique 2011, Myanmar 2015-16, Namibia 2013, Nepal 2016, Nigeria 2013, Rwanda 2014-15, Senegal 2010-11, Sierra Leone 2013, Tanzania 2015-16, Timor-Leste 2016, Togo 2013-14, Uganda 2016, Zambia 2013-14, Zimbabwe 2015.